



Multisourcing Definitions

Multisourcing - The disciplined provisioning and blending of business and IT services from the optimal set of internal and external providers in the pursuit of business goals.

Nearshoring and Offshoring - The relocation of activities, processes and functions to low cost locations outside of the UK.

Nearshore for UK companies - The relocation of activities, processes and functions to Europe (mainly Central and Eastern Europe).

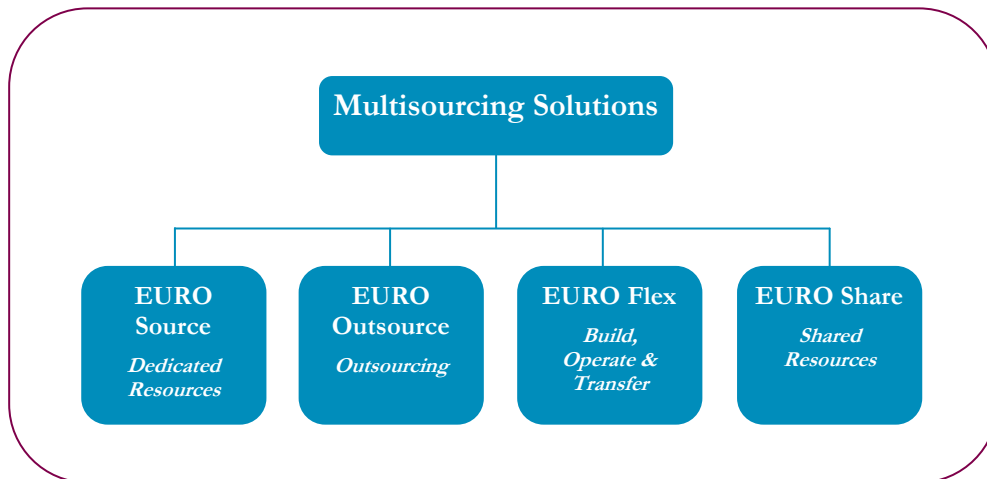
Offshore for UK companies - The relocation of activities, processes and functions to Asia, Latin America (India, China, Philippines, Brazil etc).

ISG technology

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Multisourcing Solutions





EURO Source

Dedicated Resources

Dedicated Resources - We provide the people, premises, IT, legal HR and fiscal support and allow the customer to retain control of their new team.

Key Benefits - The customer remains in control of their resources as this is not outsourcing; significant cost reduction and ISG technology makes it easy to use some of the best resources in the EU.

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EURO Outsource

Outsourcing

Outsourcing - A great solution for a company to work with a trusted partner where the responsibility for the total service delivery is outsourced to ISG technology. We will provide services in line with Service Level Agreements as agreed with the customer.

Key Benefits - Fixed pricing, guaranteed service delivery, the customer focuses on their core business and significant cost savings.

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EURO Flex 
Build, Operate & Transfer

Build, Operate and Transfer - We build the capability, run the service and then transfer over to the customer in accordance with an agreed set of commercial criteria and timelines.

Key Benefits - The best of all worlds, significant cost reduction, a traditional Outsourcing agreement and the option to transfer the entire set up to the customer at a later date.



EURO Share *Shared Resources*

Shared Resources - Resources would be dedicated and shared between organisations that have common interests and goals (e.g. Charities that assist with similar diseases or Housing Associations). This enables the organisations to gain further cost and efficiency advantages.

Key Benefits - Greater cost savings than when acting as a single entity, access to some of the best resources in the EU.